

NATESAN INSTITUTE OF COOPERATIVE MANAGEMENT, CHENNAI
CALENDAR OF PROGRAMMES FOR THE YEAR 2017-18

Sl. No.	Name of the Programme	Dates Duration	Capacity	Target Group	Name of the Course Coordinator	
1	2	3	4	5	6	
JUNE 2017	1	Master of Business Administration (MBA)	2 Years 2017-19	60	TANCET Counseling	Dr.R.Gopalsamy
	2	Higher Diploma in Cooperative Management (HDCM)	26 Weeks	40	Private Candidates	I.Venkatesh
	3	Pre Retirement Counseling	6-8 (3)	20	CSR & SI's of Coop Dept & JCA, SCA, CAO of Coop Audit. Dairy Dept.	I. Venkatesh
	4	Management of NPA & Recovery Strategies for CCB's.	7-9 (3)	25	Manager / Asst Managers, Staffs of DCCB	Dr R Gopalsamy
	5	Managerial Excellence	13-15(3)	25	Fisheries Department	I.Venkatesh
	6	Total Quality Management	14-16 (3)	25	CSR & SI's of Coop Dept	Dr M Raman
	7	Right to Information Act 2005	20-21 (2)	25	AD's,(IC)s, ICO's of Industries & Commerce, CSR & SI's of Coop Dept , Staff of Milk Audit. JCA / SCA of Coop Audit & Staff of Khadi & Village. Industries Board. JCA/SCA/CAO of Coop Audit. Dairy Dept.	Dr R Ganesan
	8	Quality Circles	21-23 (3)	30	CSR & SI's of Coop Dept	I. Venkatesh
	9	Allied Laws Applicable to Coop. Societies	28-30 (3)	25	CSR & SI's of Coop Dept, ICO's/SI's of Industries & Commerce, AD/SCA/JCA of Milk Audit , JCA/SCA / CAO of Coop Audit	M.Nagarajan

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JULY 2017	10	Innovative Banking	4-6 (3)	30	Manager / Asst Managers, Staffs of UCB / DCCB	Dr M Raman
	11	Salesmanship	5-7 (3)	25	Staff of Consumer Coop Stores.	Dr R.Gopalsamy
	12	Public Relations and Customer Service.	11-13 (3)	25	ICO's/SI's of Industries & Commerce , Staff of Fisheries & CSR , SI's, JI's of Coop Dept.	Dr R Ganesan
	13	Managerial Excellence	12-13 (2)	25	ICO's/SI's of Industries & Commerce , CSR & SI's of Coop Dept. ICO's of Social Welfare . Staff of Milk Audit	I. Venkatesh
	14	Digital Payment, Mobile Banking and Cyber Crimes	18-20 (3)	25	Manager / Asst Managers, Staffs of DCCB/ UCCB	M.Nagarajan
	15	Credit Appraisal of the Farm Sector and Non Farm Sector Projects	19-21 (3)	25	CSR & SI's of Coop Dept	Dr.M.Raman
	16	Tender Transparency Act	25-27 (3)	25	CSR , SI's, JI's of Coop Dept. Officials of Handlooms & Textiles. Staff of Khadi & Village Industries Board.	Dr R.Gopalsamy
	17	Liquidation Procedures, Collection of Funds & Settlement of Dues	26-28 (3)	25	CSR's & SI's of Dairy Dept.	Dr.R. Ganesan

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August 2017	18	Stress and Time Management	1-3 (3)	25	Staff of Milk Audit & Staff of Fisheries. JCA / SCA, CAO of Coop Audit, CSR , SI's, of Coop Dept. Dairy.	I. Venkatesh
	19	Financial Audit	2-4 (3)	30	CSR, SI's of Coop Dept. & Staff of Fisheries & Dairy Dept.	M.Nagarajan
	20	Recovery Management	8-10 (3)	25	Manager / Asst Managers, Staffs of UCB / DCCB	Dr M Raman
	21	Purchase Policy	9-11 (3)	25	Staff of Dist Consumer Coop Wholesale Store and Staff of Primary Coop Stores	Dr R Gopalsamy
	22	Micro Finance	16-18 (3)	25	Manager / Asst Managers, Staffs of UCB / DCCB	Dr R Ganesan
	23	Change Management & Conflict Management	21-23 (3)	25	CSR , SI's, JI's of Coop Dept & Staffs of Fisheries Dept	I. Venkatesh
	24	Office Management & Procedures (Noting & Drafting)	22-24 (3)	30	CSR & SI's of Coop Dept, ICO's of Social Welfare . Staff of Milk Audit & Dairy Dept.	M.Nagarajan
September 2017	25	Coop. Law and Allied Laws.	29-31 (3)	20	Officials of Handlooms , CSR , SI's, of Coop Dept. AD(IC)s, ICO's, SI of Industries & Commerce, ICO's of Social Welfare. AD/SCA/JCA - Milk Audit, Fisheries. Dairy Dept.	Dr.M.Raman
	26	Costing and Budgeting	30-01 (3)	25	CSR , SI's, JI's of Coop Dept.	Dr R.Gopalsamy

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September 2017	27	Impact of Government Schemes of Public Life, Free Rice, Micro Credit.	5-7 (3)	25	CSR PDS Staff of UCB.	Dr R.Ganesan
	28	Retail Management	6-8 (3)	25	Staffs of Consumer Whole Sale Coop Stores and Staff of Fisheries	I.Venkatesh
	29	Data Bank and File Management	12-14 (3)	25	Staff of PACCS, UCB & DCCB.	M. Nagarajan
	30	Organizational Effectiveness	13-15 (3)	30	AD(IC)s, ICO's, SI of Industries & Commerce, CSR , SI's, of Coop Dept.	Dr M Raman
	31	Business Executive Advanced Management Programme	19-21 (3)	25	DR's of Coop Dept.	Dr R Gopalsamy
	32	Input Distribution (Fertilizer)	20-22 (3)	25	Staff of PACCS & CMS	Dr R Ganesan
	33	Impact of Automation in Coop Societies for Common Man	25-27 (3)	25	Staff of PACCS, UCB & DCCB.	M. Nagarajan
	34	Transactional Analysis	26-28 (3)	30	DR's, CSR ,SI's of Coop Dept.	I. Venkatesh

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October 2017	35	Financial Management for Marketing Coops	3-5 (3)	25	Staffs of Marketing Coops and Managers of Weavers Coop Societies(Handlooms & Textiles)	Dr M Raman
	36	Risk Management for Coop. Banks	4-6 (3)	25	Manager / Asst Managers, Staffs of DCCB/ UCCB	Dr R Gopalsamy
	37	Disciplinary Proceedings and Domestic Enquiry	10-12 (3)	30	CSR , SI's of Coop Dept., ICO's of Social Welfare Dept. AD(IC)s, ICO's, of Industries & Commerce. JCA/SCA/CAO of Coop Audit & Dairy Dept.	Dr R Ganesan
	38	Cyber Crime in Coop. Banks.	11-13 (3)	25	Manager / Asst Managers, Staffs of DCCB/ UCCB	M. Nagarajan
	39	Techniques of Marketing and Export of Fish	23-24 (2)	30	Staff of Officer of Commissioner of Fisheries /Deputy Directors of Fisheries / Asst Director of Fisheries etc.	Dr M Raman
	40	Emotional Intelligence and Anger Management	24-26 (3)	25	CSR , SI's, JI's of Coop Dept & Staffs of Fisheries Dept	I. Venkatesh
	41	Management of NPA & Recovery Strategies for UCB's.	26-27 (2)	25	Manager / Asst Managers, Staffs of UCCB	Dr.R. Gopalsamy
	42	Legal Aspects	31-02 (3)	20	AD(IC)s, ICO's, SI of Industries & Commerce, CSR , SI's, of Coop Dept. ICO's of Social Welfare.	Dr R.Ganesan

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November 2017	43	Management Audit	1-3 (3)	30	CSR , SI's, JI's of Coop Dept. & Staff of Fisheries.	M.Nagarajan
	44	Funds Management	7-9 (3)	30	Manager / Asst Managers, Staffs of DCCB's	Dr M Raman
	45	Working of Self Help Groups	8-10 (3)	25	CSR / Field Officers	I. Venkatesh
	46	Effect of Recovery Process in the District.	14-16 (3)	25	Staff of DCCB , UCB, PCARDB & PACCS	Dr R Gopalsamy
	47	Litigation Management	15-17 (3)	25	CSR , SI's, JI's of Coop Dept	Dr R Ganesan
	48	Common Accounting System for PACCS Employees	21-23 (3)	25	Staffs of PACCS	M. Nagarajan
	49	Inventory Management of Coop Stores	22-24 (3)	25	Staff of Dist Consumer Coop Wholesale Store and Staff of Primary Coop Stores	Dr M Raman
	50	Induction Programme	28-30 (3)	30	AD, JCA, SCA of Milk Audit	I.Venkatesh
December 2017	51	MDP for Presidents	5-7 (3)	25	Presidents of PACCS	Dr.R.Gopalsamy
	52	Income Tax and Sales Tax Act.	6-8 (3)	30	ICO's , SIC's of Industries & Commerce. Staff of Fisheries, AD/SCA/JCA of Milk Audit. CSR , SI's, JI's of Coop Dept. Staff of Khadi & Village Industries	Dr R Ganesan
	53	Payment Mechanisms	12-14 (3)	25	Staff of UCB / DCCB	M. Nagarajan

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December 2017	54	Yoga for Personal Effectiveness	19-21 (3)	25	CSR , SI's, of Coop Dept, Fisheries Dept & Dairy Dept	I. Venkatesh
	55	Non Performing Assets (NPA)	20-22 (3)	25	Staff of PACCS	Dr M Raman
	56	Statutory Provisions	27-29 (3)	25	CSR , SI's of Coop Dept. ICO's of Social Welfare Dept. AD/IC's/ ICO/SI's of Indl & Comm..	Dr R Gopalsamy
January 2018	57	Labour Laws	3-5 (3)	30	AD(IC)s, ICO's , SIC's of Ind. & Comm. AD / SCA / JCA of Milk Audit, Staff of Fisheries, CSR , SI's, JI's of Coop Dept.	Dr.R.Ganesan
	58	CAS with Spl. Reference to NABARD Guidelines	8-10 (3)	25	JCA / SCA / CAO of Coop Audit / CSR , SI's, JI's of Coop Dept.	M. Nagarajan
	59	Credit Information Companies	9-11 (3)	25	Staff of UCB / DCCB	I.Venkatesh
	60	Commodity Marketing & Futures Trading of Agrl. & Horticultural Produce	22-24 (3)	25	CSR , SI's, JI's of Coop Dept	Dr M Raman
	61	Refresher Programme	29-31 (3)	40	AD, JCA, SCA of Milk Audit	Dr.R.Gopalsamy
February 2018	62	Labour Laws applicable to Coops (Civil and Criminal Laws)	6-8 (3)	25	CSR , SI's, JI's of Coop Dept, AD/IC's/ ICO/SI's of Industries & Commerce. AD/ SCA / JCA of Milk Audit. Staff of Fisheries	Dr.R.Ganesan
	63	Balance Score Card	7-9 (3)	25	Manager / Asst Managers, Staff of DCCB/ UCCB	I. Venkatesh

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February 2018	64	Effective use of Godown	14-16(3)	25	Staff of PACCS and APCMS	M. Nagarajan
	65	Goods and Service Tax	20-22 (3)	25	Sis, CSRs of Coop Dept and Staff of SCARD Bank	Dr. R.Gopalsamy
	66	Market Intervention by Coops	21-23 (3)	25	Staff of PACCS & CMS	Dr M Raman
	67	Climate Change & Effects on Marine Life	26-28 (3)	30	Staff of Officer of Commissioner of Fisheries /Deputy Directors of Fisheries / Asst Director of Fisheries etc.	M.Nagarajan
	68	Effective Communication	6-8 (3)	30	CSR , SI's, JI's of Coop Dept. ICO's/ SICs of Industries & Commerce, Staff of Milk Audit. Staff of Fisheries. ICO's & SIC's of Industries & Commerce.	I. Venkatesh
March 2018	69	Investment and Treasury Management for Coop. Banks	7-9 (3)	30	Manager / Asst Managers, Staffs of DCCB/ UCCB	Dr R Gopalsamy
	70	Latest Technologies in Marine Capture Fisheries	13-15 (3)	25	Staff of Officer of Commissioner of Fisheries /Deputy Directors of Fisheries / AD of Fisheries etc.	M.Nagarajan
	71	Functions of Joint Purchase Committee in Region	14-16 (3)	25	Staff of CWS & PCS	Dr.R.Gopalsamy
	72	Impact of LAMP in Area of Operation	20-22 (3)	25	Staff of LAMPS	I.Venkatesh

S.L. No.	Name of the Course Assistant	Serial Number of the Courses Allotted
1	G. Gengabai	5.
2	Y.G. Ganesh Kumar	3,4,6,8,10,12,14,16,18,20,22,24,26,28,30,32,34,36, 38,40,42,44,46,48,50,52,54,56,58,60,62,64,66,68,70,72.
3	Umapurushothaman	1,2,7,9,11,13,15,17,19,21,23,25,29,31,33,35,37,39,41, 43,45,47,49,51,53,55,57,59,61,63,65,67,69,71.